



ESCO's Continuous Improvement in Technical Knowledge

ESCO Automation Becomes a Rockwell Automation Process Systems Integrator

Written by: Stacy Postier, Director of Marketing, The ESCO Group



ESCO Automation has officially joined the select few as being recognized as a Rockwell Automation Process Systems Integrator. To achieve this recognition, ESCO Automation was reviewed by Rockwell regarding the strength of ESCO's process experience and reputation of delivering successful automation projects in the process industry.

Rockwell describes their partners in the PS Integrator program as the "best in class systems integrators who provide industry and applications expertise in delivering automation and information solutions to manufacturing companies globally. Our Solution Providers are proven, trusted and established organizations that offer extensive experience in the design, implementation, project management and maintenance of your control and automation solutions. From initial consultation and design through system development, execution, commissioning and support, our Solution Providers deliver innovative results to keep your facilities operating efficiently."

ESCO Automation will be working with Rockwell Automation to stay informed on their software packages, access to libraries and tools, and discussions of Best Practices and networking. ESCO will be featured on Rockwell's website, along with their other partners in this program.



March 18, 2011

ESCO Automation
796 11th Street
Marion, Iowa
52302

Re: Welcome to the Process SI Program

Mr. Tom Miller,

We are pleased to announce that ESCO Automation has successfully completed all of the Process SI Program requirements and is now identified as a **Rockwell Automation Process Systems Integrator**. ESCO Automation has been identified as a Process Systems Integrator due to the strong process experience and reputation of delivering successful automation projects in the process industry.

As a Rockwell Automation Process Integrator, we will be working with your organization in establishing business objectives, competency development, and access to the Process applications, libraries and tools. In addition, your company profile will be updated on the Rockwell Automation website to reflect your Process identity. Rockwell continues to invest in resources such as Process Technical Consultants and Process Solutions Architects to assist you in the pursuit and deployment stage of Process opportunities and applications.

Please keep in mind of our annual **Process Solutions User's Group** meeting planned for November 13th and 14th 2011 in Chicago, IL (prior to Automation Fair). As a Process Systems Integrator, you will be invited to backroom sessions available only for our Process Integrator community in support of discussing Best Practices, network with Global Peer group and review future direction of the Process offering.

In addition, we look forward to working with your team in developing commercial material in support of expanding your company's process portfolio across Rockwell Automation North America. Our team will be contacting you shortly to identify the industry/application areas of focus for the joint marketing efforts.

We appreciate your interest, support, and the investment you have made in the Process SI Program.

Please do not hesitate to contact us with any questions.

Sincerely,



Robert Swim
Program Manager, Global Process Channel
Rockwell Automation



Mark Moriarty
Program Manager, Solution Provider Program
Rockwell Automation

Cc: John Evitts - Rockwell Automation
Luke Manier - Rockwell Automation